

# Potash Outlook Methodology

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The Potash Outlook report is a quarterly publication that can be accessed via the Dashboard. The report is produced by Integer Research on behalf of ICIS.

The report forecasts the following price benchmarks for a rolling year forward:

- MOP FOB Vancouver
- MOP FOB Baltic
- MOP CFR Brazil
- MOP CFR SE Asia

The price forecast is based on a trade balance and other considerations that may affect the outlook going forward, such as seasonality of consumption and changes in export policy.

**Features of the Potash Outlook include:**

- Global overview of the potash market trends
- Regional analysis of supply and demand changes and trade balances
- Potash capacity expansion projects
- Current and historical pricing for potash
- MOP producer sales volumes
- Other issues that impact price

**Deliberate internal constraints:**

- a) The information gathered in the process of making this ICIS price forecast by Integer Research does not flow back to the ICIS price reporting editorial staff.
- b) Confidential information that is gathered by ICIS editorial staff in the process of price reporting is not permitted to be included in the Potash Outlook price forecasting process.